

PROFESSIONAL QUALIFICATIONS



L Laurence A. Hirsh, CRE, MAI, SGA is the president of Golf Property Analysts and a member of the following organizations:

Memberships

- Counselors of Real Estate (CRE)
- Appraisal Institute (MAI)
- Society of Golf Appraisers (SGA) – President, 1992 ‘93
- National Golf Foundation
- Golf Course Superintendents Association
- Natl. Golf Course Owners Association
- National Club Association
- National Ski Area Assn.
- Urban Land Institute
- Golf Digest “100 Greatest” Panel – 1993-2004
- Golfweek “America’s Best” Course Rating Panelist, 2004 – pres.
- USGA Green Section Committee – 1998 - 2001

LAURENCE A. HIRSH, CRE, MAI, SGA

EXPERIENCE

Appraisal and Consulting Experience has involved most types of real estate, including commercial, industrial, single, and multi-family residential and many special purpose properties. Major areas of concentration have been retail, office, distribution, and lodging properties with a specialty in the valuation and analysis of golf course properties. Additional experience has been developed in the area of recreational properties, development consulting analysis and appraisal review. Geographic areas served include 47 US states, the Caribbean and Canada. **Completed over 4,000 golf property assignments.** Clients include financial institutions, law firms, accounting firms, clubs, individuals, and corporations. Has been president of Hirsh Valuation Group or its predecessors since 1980 and employed in the real estate appraisal profession since 1978. Finalist for Central Pennsylvania “Entrepreneur of the Year” award for 1992 in Real Estate Category. Additional real estate investment and development experience is outlined below.

- **Developer of Wren Dale GC, first private golf club in Harrisburg, PA in 40+ years, designed by Hurdzan-Fry and built by Landscapes Unlimited**
- **Centre Square Office Building.** 15,000 SF office building, Lemoyne, Pennsylvania
- **Prospect Plaza Shopping Center.** 18,000 SF strip shopping center in York, Pennsylvania
- **Cherry Lane II.** Historic Rehab of 7,000 SF office/retail project in York, Pennsylvania
- **Blue Mountain Place.** 5.25 acres, development plan & land flip
- **Prospect Common Office Center.** 10,000 SF office near Columbia, Pennsylvania
- **Oakview Office Campus.** three-building 36,000 SF office in suburban Harrisburg, Pennsylvania
- **Northwood Office Center** 4,000± SF office condominium in suburban Harrisburg, Pennsylvania

Certified in the following states:

PA, FL, GA, SC, NY, MD, MI, VA, OH, NJ, AZ (Temp. as needed)
Licensed Broker in PA, NJ, MD, VA, NY, DE, FL – Responsible for sale of over \$250 million in golf property sales transactions, including:

Blue Mountain GC, PA
Fairfax National GC, VA
Diamond Run GC, PA
Heritage Creek GC, PA
Stone Harbor GC, NJ
Pebble Creek GC, SC
Greystone GC, TN
Augustine GC, VA
Broad Run GC, PA
Hollow Brook GC, NY
Downingtown GC, PA
Chestnut Ridge Golf Resort (PA)
Mountain View GC (PA)
Coral Creek Club (FL)
Erie GC (PA)
Huntsville GC (PA)

Links at Challedon, MD
Bear Creek GC, MD
River Downs GC, MD
Hopewell Valley GC, NJ
Springwood GC, PA
Whitetail GC, PA
Tattersall GC, PA
Blue Heron Pines GC, NJ
Madison Green GC, FL
Running Deer GC, NJ
Hopewell Valley GC, NJ
Olde Stonewall GC, PA
Wild Oaks G & CC (DE)
Westchester G & CC (FL)
Links at Gettysburg (PA)

Continuing Education

Mr. Hirsh adheres to an intensive continuing education program which includes required and elective courses through the Appraisal Institute, private appraisal and real estate education providers and attendance at numerous golf related programs, including those presented by the PGA of America, National Golf Course Owners Association, Golf Course Superintendents Association, Club Managers Association of America and National Club Association. In addition, Mr. Hirsh complies with the Society of Golf Appraisers (SGA) continuing education program and the requirements of appraisal and broker licensure in numerous states and the Appraisal Institute's voluntary continuing education program.

Publications

Author - Golf Property Analysis and Valuation, 2016 & 2023 (2nd Edition)

Appraisal Institute, Chicago, IL

Available at: www.appraisalinstitute.org/golf

The Culture of Golf – Isn't Just a Game, 2021, Book Baby, Pennsauken, NJ

Available at: <https://golfprop.com/the-culture-of-golf/>

The Appraisal Journal, Spring, 2021, Valuation of Private Golf & Country Clubs for Ad-Valorem Taxation -

<https://media.golfprop.com/media/2021/07/The-Appraisal-Journal-Spring-2021-Valuation-of-Private-Golf-Country-Clubs-for-Ad-Valorem-Taxation.pdf>

Fair & Equitable, September 2019, Uniformity in Golf Course Assessments -

<https://media.golfprop.com/media/2019/10/Fair-Equitable-2019.pdf>

The Appraisal Journal, January, '91, Golf Courses: Valuation & Evaluation

<http://www.golfprop.com/wp-content/uploads/2016/06/Hirsh-article-The-Appraisal-Journal-1991.pdf>

The Appraisal Journal, 4-94, "Private Equity Country Club Communities - Issues & Answers"

<http://www.golfprop.com/wp-content/uploads/2016/06/Hirsh-Appraisal-Journal-Article-1994.pdf>

Real Estate Issues, Vol 38, Number 2, 2013, "Golf Courses and Tax assessments: Just One Right Way?"

<http://www.golfprop.com/wp-content/uploads/2016/06/RE-Issues-Golf-Course-Tax-Assessments.pdf>

Journal of Property Tax Assessment & Administration - "Private Club Memberships, Real Property or Personal Property", 2008

<http://www.golfprop.com/wp-content/uploads/2016/06/Journal-of-Property-Taxation-Article.pdf>

NGCOA – How to Buy and Sell a Golf Course (appraisal and market analysis chapters) (2009)

American Bankruptcy Institute (ABI) Journal – "Restructuring Golf Courses & Country Clubs" –

American Bankruptcy Journal, 1-2010

<http://www.golfprop.com/wp-content/uploads/2016/06/American-Bankruptcy-Journal-Article.pdf>

Club Managers Association of America – Management Series – "The True Cost of Renovations" (2008)

Co-Author for Urban Land Institute Book – **Residential Golf Community Development**

ASGCA "By Design" - Winter, 2010, Spring 2013, Fall, 2013

Club Director (NCA) - "Membership Success, It's all about Value" (March/April 2009)

The Board Room, Regular Contributor

Golf Course Industry, Regular Contributor

Parks & Recreation, August 2014, January, 2015, February, 2015

2017 NGCOA Presentation -

<http://www.golfprop.com/wp-content/uploads/2017/02/NGCOA-2017-Presentation-1.pdf>

2017 PGA Show Presentation -

<http://www.golfprop.com/wp-content/uploads/2017/01/PGA-Show-2017.pdf>

"Pay Me Now or Pay Me Later" – Board Room – 11-

16 <http://www.golfprop.com/wp-content/uploads/2016/06/Board-Room-Dec-2016.pdf>

"If You Build it They Will Come" – Board Room – 9-

16 <http://www.golfprop.com/wp-content/uploads/2016/10/If-You-Build-It-Will-They-Come-Board-Room-1.pdf>

“Time for a Rule Review?” – NCA Connect 4-16
http://www.golfprop.com/wp-content/uploads/2016/06/Hirsh_Rules_Reprint-NCA-3-2016.pdf

“Course Maintenance Specifications” – Board Room, 7-16
<https://issuu.com/boardroommagazine/docs/br070816magazine/r/52>

“A View from the Industry” – NGCOA Golf Business, 7-14 http://www.golfprop.com/wp-content/uploads/2016/06/LAH-MyTake-GB-June-2014_0.pdf

“Where do You want to Swim?” – Board Room, 12-13 http://www.golfprop.com/wp-content/uploads/2016/06/LAH-BRMagWhereDoYouWanttoSwim_0.pdf

“Budget Season” – Board Room, 1-15
<http://www.golfprop.com/wp-content/uploads/2016/06/January-February-2015-Budget-Season.pdf>

“Does More Use Equal More Revenue?” - By Design, Fall, 2013 http://www.golfprop.com/wp-content/uploads/2016/06/By_Design_Issue_16_Fall_2013_-Membership_models1.pdf

“Determining Renovation ROI” – Club Director, Fall 2014 http://www.golfprop.com/wp-content/uploads/2016/06/MX-2615N_20141003_121319.pdf

“Evaluating Your Community’s Golf Course” – Parks & Recreation, 8-14 http://www.golfprop.com/wp-content/uploads/2016/06/LAH-ParksRec-Evaluating-August2014_0.pdf

“Finding The Right Course for Golf Properties” -

Scotsman Guide, August, 2014
<http://www.golfprop.com/wp-content/uploads/2016/06/HirshCOM0813.pdf>

“Market Analysis” - CMAA, 4-15
http://www.golfprop.com/wp-content/uploads/2016/06/Market-Analysis_Understanding-and-Responding-to-Your-Club%E2%80%99s-Market-CMAA.pdf

“Master Disaster” - Golf Course Industry, 4-15
<http://www.golfprop.com/wp-content/uploads/2016/06/Master-disaster-GCI-Golf-Course-Industry.pdf>

“Membership Success – It’s All About Value” – Club Director, 3-2009 http://www.golfprop.com/wp-content/uploads/2016/06/LAH-Club-Director-Its-All-about-Value_0.pdf

“What’s the Best Management Path?” – Recreation & Parks

1. http://www.golfprop.com/wp-content/uploads/2016/06/LAH-ParksRec-GCManagement-1-January2014_0.pdf
2. http://www.golfprop.com/wp-content/uploads/2016/06/LAH-ParksRec-GCManagement-2-February2014_0.pdf

“Re-Capitalize” – Board Room, 5-15
<http://www.golfprop.com/wp-content/uploads/2016/06/May-June-2015-ReCapitalize.pdf>

“Tick Tock” – Board Room, 3-15
<http://www.golfprop.com/wp-content/uploads/2016/06/March-April-2015-Tick-Tock.pdf>

“Understand & Enhance Course Value” – Golf Course Industry, 12-2014 <http://www.golfprop.com/wp-content/uploads/2016/06/Understand-and-enhance-course-value-GCI-Golf-Course-Industry.pdf>

Lecturer/Teacher

- ASGCA (Architects)
- Continuing Legal Education
- CMAA (Club Managers)
- Crittenden Conferences
- GCSAA (Superintendents)
- Golf Association of Philadelphia
- Golf, Inc.
- Golfweek Magazine,
- Harvard Law School
- MD, NE, NJ, PA Assessors Associations.,
- National Golf Course Owners Assn.,
- PA, NJ, MD, VA, MI Golf Course Owners
- Penn State University
- PGA of America,
- Univ. of PA (Wharton School)
- University of Florida
- University of Wisconsin,
- Urban Land Institute
- West Penn Golf Assn.

Qualified as expert witness in PA, NJ, NY, FL, MA, NH, CA, VA, NC, VT, TN

EDUCATION

Pennsylvania State University, B.A. 1978

RECENT EXPERT TESTIMONY

- *Hidden Valley Resort (dba Buncher Company, Buncher Resort & Hospitality Group, Hidden Valley Resort, LP and Hidden Valley Farm Inn, Inc.) v. Somerset County Board of Assessment Appeals*, No. 103, 104, 105 & 106 - Civil 2009, No. 1310 & 1311 - Civil 2010, Court of Common Pleas, Somerset County, Pennsylvania– Testified for property owner/taxpayer in November 2013.
- *Broad Run LLC v. County of Chester Board of Assessment Appeals*, No. 2012-11873-AB, No. 2012-11874-AB, No. 2012-11875-AB, No. 2012-11876-AB, No. 2012-11877-AB, No. 2012-11878-AB, No. 2012-11879-AB, No. 2012-11880-AB Court of Common Pleas, Chester County, PA, 2015 – Testified as consultant to taxpayer
- *Pickering Valley (Thompson) v. Chester County Assessor*, Civ. No. 14-10968, Court of Common Pleas, Chester County, PA, Pennsylvania – Testified for school district in 2014 or 2015.
- *Thomas Gaughen v. United States*, Docket No. 1:09-cv-02488, U.S. Dist. Ct. for the Middle District of Pa., filed Dec. 16, 2009 – Testified for taxpayer.
- *Army-Navy Country v. City of Fairfax*, Docket No. CL-2010-1836, Fairfax Cir. Ct., filed Dec. 13, 2011 – Testified for Army-Navy.
- *Bunker Hill Golf Course, Inc. v. Franklin Twp.*, Docket No. 005050-2012, N.J. Tax Ct., filed Mar. 27, 2012 – Testified for taxpayer.
- *Hidden Creek Golf Club, LLC v. Egg Harbor Twp.*, Docket No. 004984-2013, N.J. Tax Ct., filed Apr. 1, 2013 – Testified for taxpayer.
- *Kohler v. Village of Kohler*, Docket No. 2013-cv-000468, Wis. Cir. Ct., filed June 19, 2013 – Testified for Village of Kohler.
- *Bosque Canyon Ranch v. IRS Commissioner, No. 16-60068 (Appeal) US Tax Court* – Testified for taxpayer
- *RTJ LLC v. Prince William County Bd. Of Supervisors*, CL 10-7666, Va. Cir. Ct. settled November 9, 2013 – Deposition.
- *In re MDM Golf, LLC*, Docket No. 14-br-21565, U.S. Bankruptcy Ct. for the District of Conn., filed Aug. 4, 2014 – testified for Connecticut General Life Insurance Company.
- *Lizza v. N.J. Nat'l Golf Club*, Docket No. L-000866-15, N.J. Sup. Ct., filed Apr. 6, 2015 – deposed in dispute over membership refund, testified in April, 2017 for NJ National.
- *Metropolitan Government of Nashville and Davidson County v. Assessment Appeals Commission and Richland Country Club*, Docket No. 15-1166-III, Tenn. Chancery. Ct., filed July 27, 2016 – Testified for Richland CC in tax assessment appeal.
- *Army-Navy Country v. City of Fairfax*, Docket No. CL-2015-17941, Fairfax Cir. Ct.,– Testified for Army-Navy, July, 2017.
- *Sleepy Hollow Country Club v. Town/Village of Ossining, Town of Mt. Pleasant, Briarcliff Union Free School District*, 2012, 2013, 2014, 2015, 2016, Supreme Court, State of New York, County of Westchester – October, 2019
- *Porters Neck Country Club, Inc. Debtor, Case No. 19-040309-5-SWH, Chapter 11*, United States Bankruptcy Court, Eastern District of North Carolina, Wilmington Division – August 11, 2020
- *Fiddlers Elbow CC (NJ) – Donovan v. Donovan, Case No. SOM-C-12029-22*, Superior Court of New Jersey – November 10, 2025

Representative Assignments

Abacoa Golf Club	FL	Boca Lago CC	FL
Abbey Golf Links	RI	Bolder Hill Golf & Country Club	RI
Airport GC & Mentel Memorial GC	OH	Bon Air Golf Course	PA
Allegheny Country Club	PA	Bonaventure Golf Club	FL
Alpharetta Country Club	GA	Bonita Bay East and Bonita Bay West	FL
Alsatian Golf Club	TX	Bonita National G 7 CC	FL
Amelia Island Resort	FL	Bosque Canyon Ranch	TX
Anthem Golf & Country Club	AZ	Boston Golf Club	MA
Applecross Country Club	PA	Boston Mills Ski Resort	OH
Applewood Golf Course	CO	Boulder Creek Golf Club	OH
Army Navy Country Club	VA	Boulder Pointe Golf Club & Banquet Center	MI
Arrowhead Golf Club	CO	Brae Burn Country Club	NY
Arrowhead Golf Club	PA	Brandt Distributors Property	PA
Ashbrooke Golf Course	NJ	Brandywine Country Club	OH
Attitash Resort	NH	Briarwood Golf Club	LA
Augustine Golf Club	VA	Brick Landing Golf & Country Club	NC
Back Creek Golf Course	DE	Bristol Harbor Golf Course & Marina	NY
Baiting Hollow Club	NY	Bristow Manor Golf Club	VA
Baker Hill Golf Club	NH	Brookfield Country Club	GA
Balcones Country Club	TX	Brookside Country Club	PA
Bald Head Island Club	NC	Bucks County Country Club	PA
Ballen Isles Country Club	FL	Bulle Rock Golf Club	MD
Ballentrae Country Club	FL	Bulls Bay Golf Club	SC
Baltimore Public Golf	MD	Bulls Bridge Golf Club	CT
Bandon Dunes Golf Resort	OR	Bullseye Country Club	WI
Bartram Trail Golf Club	GA	Bunker Hill Golf Course	NJ
Battleground Country Club	NJ	Burnt Pine Golf Club	FL
Bayonne Golf Club	NJ	Butter Valley Golf Port	PA
Bayou Barriere Golf Club	LA	Calusa CC	FL
Bayside Resort GC & Bear Trap Dunes GC	DE	Callawassie Island Members Club	SC
Beachview Golf Club & Bay Beach Golf Club	FL	Camelback Ski Area & Camelback Water Park	PA
Beacon Hill Golf Club	VA	Camillus Country Club	NY
Bear Brook Golf Club	NJ	Camino Del Mar Country Club	FL
Beaver Brook Golf Course	NJ	Canyon Club	NY
Bedford Springs Golf Course	PA	Cape Neddick Country Club	ME
Beechwwoods Golf Course	PA	Carolina National Golf Club	NC
Bella Vista Golf Club	PA	Carroll Valley Resort	PA
Bella Vista POA Golf	AR	Carter Plantation Golf Course	LA
Bensalem Country Club	PA	Cascades of Texas	TX
Bent Creek Country Club	PA	Casperkill Country Club	NY
Bent Tree Golf Club	OH	Castlewoods Golf Club	MS
Bergen Hills Country Club	NJ	Caves Valley Golf Club	MD
Berkleigh Country Club	PA	Cedar Crest Square	PA
Bethany Dunes Golf Course	DE	Century Country Club	NY
Bidermann GC	DE	Chandler Park Golf Course	MI
Big Cedar Resort	MO	Chapel Hill CC	NC
Bildarth on the Guadeloupe Golf Club	TX	Charles T. Myers Golf Course	NC
Birdsfoot Golf Course	PA	Charlotte Country Club	NC
Birkdale Country Club	VA	Chartiers CC	PA
Bishop's Bay Country Club	WI	Chartwell Country Club	MD
Bison Run Golf Course	NY	Cherokee CC	WI
Bittersweet Golf Club	IL	Cherokee Valley Golf Club	SC
Black Bear Golf Club	WI	Cherry Creek Golf Club	PA
Black Hawk Golf Course	IL	Cherry Creek Golf Club	NY
Black Oak Golf Club, LLC	NJ	Chesapeake Hills Golf Course	MD
Blackhawk Golf Club	TX	Chester Valley Golf Club	PA
Blackhawk Golf Course	PA	Chisel Creek Golf Course	PA
Blackledge Country Club	CT	Cimarrone Golf Club	FL
Blackthorne Country Club & Blackthorne Estates, Inc.	PA	City of Mason Golf Center	OH
Blackwolf Run Golf Club	WI	Clearbrook GC	NJ
Bloomington Golfer's Club	FL	Cleghorn Plantation Golf & Country Club	NC
Blue Bell Country Club	PA	Cliff Park Inn Lodge and Golf Course	PA
Blue Heron Pines Golf Club	NJ	Club At Pelican Bay	FL
Blue Mountain Golf Club	PA	Club at Ravenna	CO
Blue Mt. View Golf Course	PA	Cobblestone Creek Country Club	NY
Blue Ridge Shadows Golf Club	VA	Colbert Hills Golf Club	KS
Blue Rock Country Club	CA	Coldwater Springs Golf Course	AZ
		Colleton River Plantation Club	SC
		Collins Hill Golf Club	GA

Representative Assignments

Collins Park Golf Course	OH	Fairfax National Golf Club	VA
Colonial Country Club	TN	Fairway Golf Center	NJ
Colts Neck Golf Club	NJ	Falcon Ridge Golf Club	TN
Columbia Country Club	MO	Farmstead G & CC	NJ
Concord CC	NH	Feather Sound Country Club	FL
Cool Creek Golf Club	PA	Felicita Resort and Lands	PA
Cool Springs Golf Course	WV	Fenway Golf Club	NY
Copper Mill Golf Club	LA	Ferncroft Country Club	MA
Coral Creek GC	FL	Fiddlers Creek Golf Club	FL
Cotton Ranch Golf Club	CO	Fiddler's Elbow Country Club	NJ
Country Club of Castle Pines	CO	Fieldstone Golf Club	DE
Country Club of Hershey & South Course	PA	Fine Distributing Center	PA
Country Club of Maryland	MD	Flatbush Golf Course	PA
Country Club of Meadowlakes	TX	Floridian National GC	FL
Country Club of Meadville	PA	Forest Lake GC	FL
Country Club of York	PA	Fleming Island Plantation Golf Course	FL
Cranberry Highlands GC	PA	Forest Park Golf Course	MO
Crescent Golf Course	NC	Forrest Crossing Golf Course	TN
Crescent Pointe Golf Club	SC	Forsgate Country Club	NJ
Crestmont CC	NJ	Fountains G & CC	FL
Crooked Creek CC	GA	Four Seasons Golf Course	PA
Crosby Club	CA	Four Streams Golf Club	MD
Cross Creek Golf Club	MD	Fowler's Mill Golf Course	OH
Cross Pines Ranch	TX	Fox Fire Golf Club (proposed)	PA
Crossgates Golf Course	PA	Fox Ridge Golf Club	IA
Crotched Mountain Ski Resort	NH	Freezeland Resort - Proposed	VA
Crystal Lake Golf Course	MN	French Creek Golf Club	PA
Cumberland Cove Golf Course	XX	Fresh Meadow Golf Club	IL
Cypress Creek Country Club	FL	Frog Hollow Golf Club	DE
Cypress Point Country Club		Fyre Lake West Golf Club	IL
Honey Bee Golf Club	VA	Galen Hall Golf Club	PA
Dallas National Golf Club	TX	Galloping Hills Golf Course	NJ
Dataw Island Club	SC	Gardiner's Bay Country Club	NY
Daufuskie Island Club & Resort	SC	Garrisons Lake Golf Course	DE
David L. Baker Memorial Golf Course	CA	Gaylord Springs Golf Links	TN
Deer Creek at Meadow Ranch	CO	Geneva Farms Golf Course	MD
Deer Creek Golf Club	KS	Geneva National Golf Club	WI
Deer Point Golf Course	PA	Germantown Country Club	TN
Deer Run Golf Club	PA	Gettysvue Country Club	TN
Deer Valley Golf Course	PA	Gillette Ridge GC	CT
Deerfield Country Club	DE	Glen Arven Country Club	GA
Delray Country Club	FL	Glendale Golf Course	IL
Detwiler Golf Course	OH	Glenlakes Golf Club	AL
Diamond Hill Golf & Country Club	FL	Glenmore CC	VA
Diamond Run Golf Club	PA	Glenwoodie Golf Course	IL
Dominion Valley Country Club		Golden Eagle Country Club	FL
Regency at Dominion	VA	Golden Gate GC	FL
Downingtown Country Club	PA	Golden Oaks Country Club	PA
DuBois Country Club	PA	Golden Pheasant Country Club	NJ
Due Process Golf Club	NJ	Golf at The Bridge	NY
DuPont CC	DE	Golf Club at Cape Cod	MA
Dunes West Golf Club	SC	Golf Club at Felicita	PA
Dutchess Golf & Country Club	NY	Golf Club of New England	NH
Eagle Brook Country Club	IL	Golf Club of Oklahoma	OK
Eagle Lake Golf Club	NJ	Golf Club of West Virginia	WV
Eagle Oaks Golf & Country Club	NJ	Golf Club, Front Royal	XX
Eagle Pines/Shore Oaks Golf Club	NJ	Goodwin Golf Course	CT
Eagle's Bluff CC	TX	Grand Blanc Country Club	MI
Eagle's Landing Country Club	GA	Grand Harbor Club	FL
Eagle's Pointe Golf Club	SC	Grande Oaks Golf Club	FL
East Hampton GC	NY	Grasslands G & CC	FL
East Orange Golf Course	NJ	Great Bear Golf Club	PA
Eastwood Golf Club	FL	Great Gorge Country Club	NJ
Echo Valley Country Club & Development	IA	Great Bay Country Club	NJ
Elmridge GC, Pequot GC, Norwich Golf Club	CT	Green Hills Golf Course	PA
Emerson Golf Club & Valley Brook Golf Club	NJ	Greencastle Greens Golf Club	PA
En-Joie GC	NY	Grey Oaks CC	FL
Esplanade Naples G & CC	FL	Greystone Golf Club	TN
Equinox Golf Club	XX	Grossinger's Resort & Golf Course	NY
Evergreen Golf Club	PA	Gull Lake View Golf Resort	MI

Representative Assignments

Gunpowder Golf Course	MD	Jackson Valley National Golf Club	NJ
Hamilton Farm GC	NJ	Jones Creek Golf Club	GA
Hampshire CC	NY	Keney Golf Course	CT
Hampton Hills Golf & Country Club	NY	Keswick Club	VA
Hampton Island	GA	Kingsbarns Golf Links	UK
Hampton Village Golf Club	GA	Kingsley Club	MI
Harborage Yacht Club	FL	Kirkwood National Golf Club	MS
Harbor Shores GC	MI	Kiskiack Golf Club	VA
Harbour Pointe GC	WA	Kissimmee Oaks Golf Club	FL
Harrisburg North Golf Resort	PA	Kittanning Country Club	PA
Harmony Club	CO	Kohala Preserve	HI
Hartefeld National Golf Club	PA	Kona Country Club	HI
Hawk Lake GC & Honey Run GC	PA	Lago Vista Club & Resort	TX
Hawk Pointe GC	NJ	Lake Arbor Golf Club	MD
Hawkes Prairie GC	WA	Lake Breeze Golf Course	WI
Haworth Country Club	NJ	Lake Hills Golf Club	IN
Hawthorns Golf and Country Club	IN	Lake Jovita Golf Club	FL
Hayfields CC	MD	Lake of Isles Golf Course	CT
Heartland Golf Club	CA	Lake Powell Residential Golf Community	FL
Heatherwoode Golf Club	OH	Lake Shore CC	PA
Heddingham Golf Club	NC	Lake Toxaway Golf Club	NC
Heidleberg Country Club	PA	Lake View Country Club	PA
Hercules Country Club	DE	Lakes of Arlington	TX
Heritage Country Club	PA	Lakeview Country Club & Development	PA
Heritage Creek Golf Club	PA	Lakewood Ranch Golf & Country Club	FL
Heritage Golf Course	NJ	Lanier Golf Club	GA
Heritage Hunt GC	VA	Las Vegas Country Club	NV
Hermitage Golf Course	TN	Latrobe Country Club	PA
Hershey Golf Club	PA	Lebanon Valley Golf Course	PA
Hidden Creek Country Club	VA	Legend of the Lakes	MI
Hidden Creek Golf Club	NJ	Legends, Heritage & Oyster Bay	SC & NC
Hidden Valley Ski Area	MO	Lehigh Country Club	PA
Hidden Valley Four Seasons Resort	PA	Lemon Bay Golf Club	FL
High Point Golf Course	NJ	Liberty Forge Golf Course	PA
Highland Park	IL	Lighthouse Sound Golf Course	MD
Highlands Golf & Supper Club	KS	Limerick Golf Club	PA
Highlands Golfers' Club	VA	Lincoln Oaks Golf Course	IL
Hiland Golf Course	NY	Links at Gettysburg	PA
Hilltop Golf Course	MI	Little Creek Par 3 Golf Course	PA
Holiday Hills GC	MO	Little Elk Horn Creek - G.C.	KY
Holliday Hills	PA	Little Mill Country Club	NJ
Hollow Creek Golf Club	MD	Loch Raven Golf Club	MD
Hollow Creek Golf Course	MD	Locust Hill Golf Club	WV
Honey Run Golf Club	PA	Long Island National Golf Club	NY
Hopewell Valley GC	NJ	Lost Lake Golf Club	FL
Horseshoe Farms GC	IN	Lulu Country Club	PA
Host Farm Resort Golf Course	PA	MacArthur Golf Club	FL
Hudson National Golf Club	NY	Macoby Run Golf Course	PA
Hunt Valley Golf Club	MD	Mad River Mountain Ski Area	OH
Huntingdon Valley CC	PA	Mainland Golf Course	PA
Hunters Run Country Club	FL	Majestic Oaks Golf Course	MN
Huntsville Golf Club	PA	Majestic Ridge Golf Courses	PA
Hyatt Hills GC	NJ	Manchester Country Club	VT
Ibis Golf & Country Club	FL	Manhattan Woods Golf Club	NY
Imperial Golf Club	FL	Manor Resort/Poplar Hills Golf Course	VA
Indian Lakes Country Club	IL	Mansion Ridge, The Golf Club at	NY
Indigo Lakes Golf Club	FL	Marsh Landing CC	FL
Indian Summer CC	WA	Marquette GC	MI
Indian Wells Golf Resort	CA	Maryland National Golf Club	MD
Innisbrook Resort	FL	Mason Dixon Country Club	PA
Innisocrone Golf Club	PA	Mason-Dixon Golf Course	PA
Inverness CC	AL	Matheson Greens	MI
Inverrary Country Club	FL	McGregor Links Country Club	NY
Irem Golf & CC	PA	Meadowbrook Country Club	OK
Iron Lakes GC	PA	Meadowink Golf Course	PA
Iron Valley Golf Club	PA	Meadowlakes Country Club	TX
Ironwood Golf Club	NY	Meadowlands Country Club	PA
Island's End Country Club	NY	Meadowlands Golf Club	NC
Isleworth Golf & Country Club	FL	Meadowlark Golf Course	CA
Ivy Hills Country Club	OH	Metedeconk National Golf Club	NJ

Representative Assignments

Micke Grove Golf Links	CA	Paxtuxent Greens GC	XX
Mid-South Golf Club	NC	Pebble Creek Club	SC
Mid-Atlantic Golf Course at Broad Run	VA	Peconic Bay Golf, LLC (Long Island Natl. GC)	NY
Middle Island Country Club	NY	Pelican's Nest Golf Club	FL
Middleburg Country Club	VA	Peninsula G & CC	DE
Mid-South Golf Club	NC	Peninsula Club	NC
Mill Creek Golf Club	IL	Penn Forest Inn & Country Club	PA
Mill Creek Golf Club	NY	Pete Dye Golf Club	WV
Mission Hills Country Club	IL	PGA Golf Club	FL
Mission Inn Golf & Tennis Resort	FL	PGA Village San Antonio	TX
Mississippi National Golf Club	MS	Pikewood National Golf Club	WV
Mizner Country Club	FL	Philadelphia Country Club	PA
Moccasin Run Golf Course	PA	Philadelphia Cricket Club	PA
Montclair Golf, Tennis & Swim Club	VA	Philmont Country Club	PA
Morelands Golf Links	VA	Pilgrim's Oak Golf Course	PA
Moundbuilders CC	OH	Pine Barrens Golf Club	NJ
Mount Snow Grand Summit Hotel	VT	Pine Creek Golf Course	TN
Mountain Branch Golf Club	MD	Pine Needles, Inc.	NC
Mountain Creek Ski Area	NJ	Pinery Country Club	CO
Mountain Ranch Golf Club	AR	Pittsburgh Field Club	PA
Mountain Ridge CC	NJ	Plainfield CC	NJ
Mountain Valley Golf Course	PA	Plateau Club	WA
Mountain View GC	PA	Plantation Golf Club	NC
Mt. Snow Resort	VT	Pleasant Valley Golfers Club	VA
Musket Ridge Golf Club	MD	Pleasant View Retirement Community	PA
Mystic Creek Golf Club	MI	Pocono Manor Golf Club	PA
Myopia Hunt Club	MA	Polo Trace & Cypress Creek Golf Club	FL
Nashboro Golf Club	TN	Port LaBelle Inn & Oxbow Golf Course	FL
Natural Bridge Golf Club	VA	Port Royal Golf Resort	SC
Naval Surface Weapons Center Golf Course	MD	Potomac Ridge Golf Club	MD
Newcastle GC	WA	Poxabogue Golf Course	NY
New Holland Woodlands	PA	Presidential Golf Course & Hill Crest CC	FL
New Jersey National Golf Club	NJ	Prestwick GC	MN
North Hills Country Club	PA	Prince William County Golf Course	VA
North River Club of Beaufort, NC	NC	Quail Creek C.C.	FL
Northampton Valley Country Club	PA	Quicksilver Golf Club	PA
Northeast Harbor GC	ME	Rackham Golf Course	MI
Northshore Country Club	TX	Radnor Valley Country Club	PA
Oak Grove Golf Club site	IL	Radley Run CC	PA
Oak Harbor Golf Club	LA	Raintree CC	NC
Oak Terrace Country Club	XX	Rancocas Golf Club	NJ
Oakhurst Country Club	OH	Raspberry Plains Golf Course	VA
Oakhurst Links	WV	Reading Country Club	PA
Ocean Breeze GC	FL	Red Eagle Golf Club	NM
Ocean Ridge Plantation	NC	Redmond Ridge GC	WA
Oceanview Golf Course	VA	Refuge G & CC	AZ
Odessa National Golf Club	DE	Regent's Glen Country Club	PA
Old Collier GC	FL	Rehoboth Beach CC	DE
Old Corkscrew Golf Club	FL	Renaissance Park Golf Course	NC
Old Natchez Country Club	TN	Reston National Golf Club	VA
Old Silo Golf Course	KY	Reservoir Creek GC	NY
Old South Country Club	MD	Reunion Resort and Club	FL
Olde Homestead Gold Club	PA	Revolution Park Golf Course	NC
Olde Stonewall Golf Club	PA	Reynolds Park Golf Course	NC
Olympia Hills Golf Course	TX	Richland Country Club	TN
Ottawa Park Golf Course	OH	Rich Valley Golf Club	PA
Over Lake Golf Course & Land Dev.	PA	Ridgeview Country Club	PA
P.B. Dye Club at Urbana	PA	Ridgeway Country Club	TN
Paa Ko Ridge Golf Club	NM	Ritz Carlton Golf Club	FL
Painted Desert Golf Club	NV	Ritz Carlton Golf Club & Spa	VA
Palm Desert Country Club	CA	River Crest Country Club	PA
Palm-Aire Country Club	FL	River Downs Golfer's Club	MD
Palmer Park Golf Course	MI	River Forest Country Club	PA
Paoli Peaks Ski Area	IN	River Islands Golf Club	TN
Par Line Golf Course	PA	River Oaks Golf Club	NY
Paramount CC	NY	River Oaks Golf Plantation	SC
Park Hill Golf Course	CO	River Vale Country Club	NJ
Pascack Brook Golf Course	NJ	River Winds Country Club	NJ
Patriots Glen National GC	MD	Riverfront Golf Club	VA
		River's Bend Golf Club	VA

Representative Assignments

River Bend GC	TX	Stonewall Golf Club (Links Course)	PA
Riverwinds Golf Course	NJ	Sugarloaf Golf Club	PA
Riverwood Golf Club	NC	Summit Country Club	KY
Roaring Fork Club	CO	Suncrest Golf Course	PA
Robert Trent Jones Golf Club	VA	Sunnybreeze Palms Golf Course	FL
Rouge Park Golf Course	MI	Swan Point Yacht & Country Club	MD
Royal American Golf Links	OH	Swansea Country Club	MA
Royal Oak Country Club	OH	Sycamore Hills CC	IN
Royal Oaks Golf Course	PA	Taberna Country Club	NC
Royal Ottawa Golf Club	CA	Talamore Golf Club at Oak Terrace	PA
Royal Poinciana Golf Club	FL	Tall Oaks at Reston, LLC	VA
Royce Brook Golf Club	NJ	Tallgrass Country Club	KS
Ruffled Feathers Golf Club	IL	Tallwood County Club	CT
Rumson CC	NJ	Tamarack Golf Club	IL
Running Deer Golf Club	NJ	Tamarack Golf Club	ID
Saddlebred Golf Club	WV	Tanglewood Country Club	OH
Sand Creek Country Club	IN	Tanglewood Golf Course	PA
Sandy Ridge Golf Course	NJ	Tattersall Golf Club	PA
Sapphire Mountain Golf Club	NC	Temple Hills Country Club	TN
Saratoga National Golf Club	NY	Tennessee National Golf Club	TN
Savannah Quarters Country Club	GA	Tepetonga Club	MN
Scenic Hills Country Club	FL	Tesoro Golf Club	FL
Schuykill Country Club	PA	The 1809 Club	GA
Scotland Run Golf Club	NJ	The Apawamis Club	NY
Sea Trail Plantation Golf Club	NC	The Bala Golf Club	PA
Serenoa Golf Club	FL	The Bay Club at Mattapoisset	MA
Settlers Bay GC	AK	The Beach Club	MD
Shackamaxon Golf & Country Club	NJ	The Bear's Club	FL
Shadow Isle Golf Club	NJ	The Bedford Springs Golf Club	PA
Shadow Wood Country Club	FL	The Belfrey Golf Course	NY
Shalimar Pointe Golf & Country Club	FL	The Blue Shark Golf Club at South Ocean	Bahamas
Shandin Hills Golf Course	CA	The Bog Golf Club	WI
Sharks Tooth Golf Club	FL	The Bridges Community	PA
Shawnee Inn & Golf Resort	PA	The Club at Cordillera	CO
Shelter Harbor Golf Club	RI	The Club at Nevillewood	PA
Shenandoah Valley Golf Course	VA	The Club at North Creek	MS
Sherbrooke Golf & Country Club	FL	The Cotton Ranch Club	CO
Shipyards Golf Resort	SC	The Club @ 3 Creek	WY
Silver Creek CC	PA	The Country Club	MA
Silver Springs Golf Club	PA	The Course at Westland	FL
Silverleaf Club	AZ	The Deerwood Country Club	FL
Silverhorn Golf Club	OK	The Dominion Club at Wyndham	VA
Skipack Golf Course	PA	The Dunes at Palm Beach (Emerald Dunes)	
Sky Meadow CC	NH	Golf Club	FL
Skyview Golf Club	NJ	The Easton Club	MD
Sleepy Hollow Country Club	NY	The Golf Professionals Club	SC
Smoky Mountain Golf Club	NC	The Governors Club	TN
Snow Creek Ski Area	MO	The Great Outdoors Golf Club	FL
Somerset Golf Club	VA	The Inverness Country Club	AL
South Hills Golf Club	PA	The Lawrenceville School Golf Course	NJ
South Riding Golfers Club	VA	The Legends Golf Club	SC
Spanish Trail CC	NV	The Links at Gettysburg	PA
Spring Brook Country Club	NJ	The Links Golf Course	IN
Spring Creek Golf Club	PA	The Moors GC	MI
Spring Lake Golf Club	NY	The P.B. Dye Club at Urbana	PA
Spring Meadow Farm Golf Club	IN	The Pines Golf Course at Paa-Ko	NM
Springwood Golf Club	PA	The Plantation at Leesburg	FL
St. Annes Golf Club	DE	The Ranch Golf Club	MA
St. Ives Golf Club	MI	The Ridge at Back Brook	NJ
St. James Bay	FL	The Stonyridge	OH
St. Peters Golf Course	MO	The University Club	LA
State College Elks Club	PA	The Virginian Club	XX
Sterling Country Club	MA	The Woodlands	MI
Stockton G & CC	CA	The Woodmere Club	NY
Stonebridge Country Club	LA	Thistle Golf Club	NC
Stonebridge Golf Club	TN	Thorncreek Golf Course	CO
Stonebridge Golf Club of New Orleans	LA	Three Little Bakers Golf Club	DE
Stonehedge Country Club	PA	Tiger Point Golf Club	FL
Stonehenge Golf Club	TN	TPC of Heron Bay	FL
Stonewall Golf Club	VA		

Representative Assignments

TPC of Tampa Bay	FL	Washington G & CC	VA
TPC of Eagle Trace	FL	Washington National GC	WA
TPC at Wakefield Plantation	NC	Watertown Country Club	WI
TPC of Michigan	MI	Westchester Country Club	NY
TPC of Virginia Beach	VA	Westfields Golf Club	VA
TPC Piper Glen	NC	Weston Hills Country Club	FL
TPC Prestancia	FL	Westover Golf & Country Club	PA
TPC Stonebrae	CA	Westwinds Golf & Country Club	MD
Treasure Lake Golf Club	PA	Whispering Woods Golf Club	PA
Treyburn Country Club	NC	Whistling Straits Golf Club	WI
Trillium Links	NC	White Clay Creek GC	DE
Trophy Lake GC	WA	White Hawk Golf Club	OK
Trout Brook Golf & Country Club	NJ	Whitetail Golf Course	PA
Trump National Golf Club Bedminster	NJ	Whitetail Ski Area	PA
Trump National GC Westchester	NY	Wildcat Mountain Ski	NH
Tudor Hall Village Golf Course	MD	Wild Quail G & CC	DE
Turnberry Isle Yacht Club	FL	Williamsburg National Golf Course	VA
Turtle Creek Golf Course	NJ	Willow Creek Golf Club	SC
Tuxedo Club	NY	Willow Creek Golf Course	IA
Twin Pines Golf Course	IA	Willow Ridge Country Club	NY
Twining Valley Golf Club	PA	Wilmington Country Club	DE
Twisted Dune Golf Club	NJ	Windermere Country Club	FL
Uniontown Country Club	PA	Windtree Golf Club	
Union League at Liberty Hill	PA	Windsor Club	FL
University of Connecticut Golf Club	CT	Windyke Country Club	TN
Valley Brook Golf Club & Emerson Golf Club	NJ	Winged Foot Golf Club	NY
Valley of the Eagles GC	OH	Wintergreen Resort & Country Club	VA
Vellano Country Club	CA	Wolf Hills Golf Course	KY
Verandah Club	FL	Woodcrest Country Club	NJ
Victoria National Golf Club	IN	Woodmont Country Club	FL
Village Green Golf Club	PA	Woodmoor Pines Golf & Country Club	CO
Virginia National Golf Club	VA	Worthington Manor Golf Club	MD
Virginia Oaks Golf Club	VA	Wren Dale Golf Club	PA
Vista Royale Golf Club	FL	Wyncote Golf Club	PA
Waccabuc Country Club	NY	Wyndemere Country Club	FL
Walden Country Club	MD	Youngstown CC	OH